# REPORT OF EXAMINATION OF THE

# CALIFORNIA CASUALTY & FIRE INSURANCE COMPANY

AS OF DECEMBER 31, 2006

Participating State and Zone:

California

Filed June 13, 2008

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Honorable Alfred W. Gross Chairman of the NAIC Financial Condition (EX4) Subcommittee Commissioner of Insurance Virginia Bureau of Insurance Richmond, Virginia

Honorable Morris Chavez Secretary, Zone IV-Western Superintendent of Insurance New Mexico Insurance Division Santa Fe, New Mexico

Honorable Steve Poizner Insurance Commissioner California Department of Insurance Sacramento, California

Dear Chairman, Secretary, and Commissioner:

Pursuant to your instructions, an examination was made of the

#### CALIFORNIA CASUALTY & FIRE INSURANCE COMPANY

(hereinafter also referred to as the Company) at its home office located at 1900 Alameda de las Pulgas, San Mateo, California 94403.

#### SCOPE OF EXAMINATION

The previous examination of the Company was made as of December 31, 2003. This examination covers the period from January 1, 2004 through December 31, 2006. The examination included a review of the Company's practices and procedures, an examination of management records, tests and analyses of detailed transactions within the examination period, and an evaluation of the assets and a determination of liabilities as of December 31, 2006, as deemed necessary under the circumstances.

The examination was made pursuant to the National Association of Insurance Commissioners' plan of examination. The examination was conducted concurrently with the Company's parent, California Casualty Insurance Company, its parent, California Casualty Indemnity Exchange, and two affiliates, California Casualty General Insurance Company of Oregon and California Casualty Compensation Insurance Company. These insurers are collectively referred to as the California Casualty Group (Group) hereinafter.

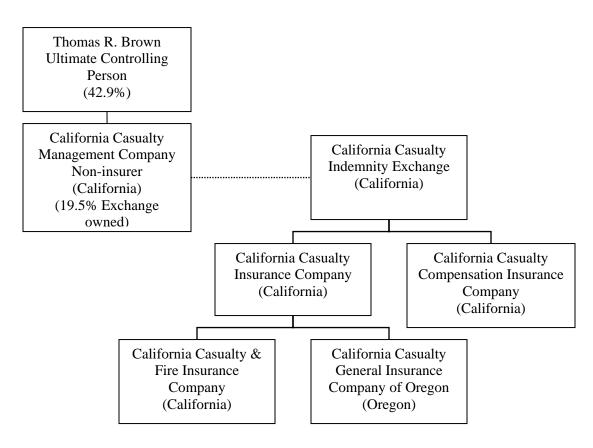
In addition to those items specifically commented upon in this report, other phases of the Company's operations were reviewed including the following areas that require no further comment: fidelity bonds and other insurance; officers', employees' and agents' welfare and pension plans; growth of company; business in force by states; accounts and records; loss experience; and sales and advertising.

#### **COMPANY HISTORY**

During 2004, the Company's parent, California Casualty Insurance Company, contributed \$2 million to the Company as gross paid-in and contributed surplus to support its reinsurer status in various states. This transaction was exempted from prior approval requirements pursuant California Insurance Code Section 1215.5(b)(1)(A).

#### MANAGEMENT AND CONTROL

The Company is a member of an insurance holding company system which is controlled by the California Casualty Management Company (CCMC), as the attorney-in-fact for the California Casualty Indemnity Exchange (Exchange). As of December 31, 2006, Thomas Runnels Brown owned or controlled 42.9% of the Class A voting common stock of CCMC. The following is an abridged organizational chart showing the relationship of the Company in the holding company system:



(\*) all ownership is 100% unless otherwise noted.

As of December 31, 2006, CCMC held a 49% ownership interest in Pillar Point Equity Management, LLP (PPEM). PPEM provides investment management services to CCMC and the Group as described below under the section "Intercompany Agreements." On September 26, 2007, PPEM purchased CCMC's ownership interest in PPEM and ceased being a member of the California Casualty holding company group. This transaction resulted in no change to the investment management agreement.

The Board of Directors manages the business and affairs of the Company. Following are members of the Board of Directors and the principal officers of the Company serving at December 31, 2006:

#### Members of the Board of Directors

Name and Residence Principal Business Affiliation

David Allen Aaker Retired

Orinda, California University of California, Berkeley

James David Altman Retired

Menlo Park, California Johnson & Higgins of California

Jonathan Archer Brown President

Fair Oaks, California Association of Independent Colleges and

Universities

John Edward Cahill, Jr. Chairman and Chief Executive Officer

Kentfield, California Chahill Contractors, Inc.

William Rynol Dahlman President and Chief Executive Officer

North Hollywood, California Employers Group

Wayne Shawn Diviney Retired

Norfolk, Virginia National Education Association

Carolyn Ellen Doggett Executive Director

Belmont, California California Teachers Association

Jon Howell Hamm Executive Manager

El Dorado Hills, California California Association of Highway Patrolmen

Richard Wayne Johnson Retired

Santa Barbara, California California Teachers Association

R. Kirk Lindsey President

Modesto, California Brite Transport System, Inc.

George Goodrich Coale Parker Professor of Finance

Portola Valley, California Stanford University Graduate School of

**Business** 

Edward Garland Phoebus III Vice President

Silver Spring, Maryland National Education Association Member

Benefits

Lynne Francine Siegel Retired

Portland, Oregon Oregon Education Association

## Members of the Board of Directors (continued)

Name and Residence Principal Business Affiliation

Ralph Matthew Tornatore, Jr. Retired

Cool, California California Association of Highway Patrolmen

Suzanne Marie Zimmer Assistant Executive Director Golden, Colorado Colorado Education Association

## **Principal Officers**

<u>Name</u> <u>Title</u>

Kai Grant Edwin Anderson\*\* President and Chief Executive Officer Michael Allen Ray Chief Financial Officer and Treasurer

James Michael Sevey Secretary

\*\*Kai Grant Edwin Anderson retired on February 28, 2007 and was replaced by Carl Beaumont Brown.

## <u>Intercompany Agreements</u>

The Company is managed by California Casualty Management Company (CCMC) under a management agreement effective January 1, 1994. Under the agreement, CCMC has the power to conduct, control and supervise the complete insurance activities of the Company. As compensation for the services performed, CCMC is paid a monthly fee of up to 125% of expenses incurred on behalf of the Company. In addition, the Company pays CCMC an annual incentive fee not to exceed 10% of the Group's calendar year pre-tax income. During 2006, the Company paid CCMC \$3.5 million for the services provided under this agreement. Pursuant to California Insurance Code (CIC) Section 1215.5, this agreement was submitted to the California Department of Insurance (CDI) and approved on November 12, 1993.

Effective January 1, 1999, the Exchange entered into an amended tax allocation agreement with the other insurers in the California Casualty Group. Under this agreement, the consolidated federal income tax liability of the Group is allocated to each company in proportion to each

company's share of taxable income, computed on a separate company basis. The Exchange is responsible for filing and making all tax payments on behalf of the Group. The tax allocation agreement was submitted to the CDI pursuant to CIC Section 1215.5(b)(4) on March 26, 2008 and is currently under review.

Effective October 1, 2004, CCMC, as attorney-in-fact for the Exchange, entered into an Investment Management Agreement with Pillar Point Equity Management, LLC (PPEM). Under this agreement, PPEM manages CCMC's and the Group's investments in accordance with the California Casualty Group Investment Policy Statement. PPEM is paid an annual fee equal to 0.5% of the market value of the securities under management, billed monthly in arrears. During 2006, no services were provided to and no fees were incurred by the Company under this agreement. Pursuant to CIC Section 1215.5(b)(4), the Investment Management Agreement was submitted to the CDI and approved on October 25, 2004.

#### CORPORATE RECORDS

The Company's directors are all members of the California Casualty Indemnity Exchange's (Exchange) Advisory Board and meet concurrently with the Exchange's Advisory Board. Pursuant to California Insurance Code (CIC) Section 735, the directors were informed of the receipt of each company's previous examination reports and an entry was made in the Exchange's Advisory Board meeting minutes. However, no entry was made in the Company's Board of Director's meeting minutes of this action. It is recommended that the Company comply with CIC Section 735. The Company stated that it will comply with CIC Section 735 in the future.

The Investment Policy Review Committee (IPRC) of the Exchange's Advisory Board also functions as the IPRC for the Company. Pursuant to CIC Section 1200 and 1201, investments were reviewed and approved by the IPRC and entries were made in the Exchange's Advisory Board meeting minutes to reflect such actions. However, no entry was made in the Company's Board of Directors meeting minutes of such actions. The Company began complying with CIC Sections 1200 and 1201 starting with the March 5, 2008 Board of Directors meeting.

#### TERRITORY AND PLAN OF OPERATION

The Company is licensed to transact insurance in the states of Arizona, California, Illinois, Iowa, Kansas, Kentucky, Missouri, Nebraska, Nevada, New Mexico, Ohio, Oregon, Utah, Washington, Wisconsin, and Wyoming. The Company currently has an application pending with New Jersey.

The Company did not write any direct business during the exam period. California Casualty Indemnity Exchange and California Casualty General Insurance Company of Oregon have taken over a greater share of Group's direct business written in the states where the Company is licensed.

The manager of the insurance operations of the Company, California Casualty Management Company (CCMC), provides services for the Company under the management agreement. CCMC has approximately 700 employees, many of whom perform services for the Company in accordance with a management agreement. CCMC conducts operations from its home office in San Mateo, California and three service centers, providing comprehensive claims, underwriting, marketing, sales and administrative services. CCMC provides production and operating facilities pursuant to the provisions of the management agreement.

The Group is a highly specialized personal lines insurer that provides private passenger automobile and homeowners insurance to members of affinity groups primarily involved in education, law enforcement and public safety. Personal lines business is produced directly through licensed insurance agents, who are employees of CCMC. The agents receive a salary only (no commissions are paid) and are entitled to a bonus if the number of policies sold exceeds a given threshold.

#### REINSURANCE

## Pooling Agreement

A revised pooling agreement was approved by the California Department of Insurance and Oregon Division of Insurance effective January 1, 2006. Under the terms of the agreement, the companies ceded 100% of their direct business to the California Casualty Indemnity Exchange (Exchange). The agreement also includes a provision whereby personal lines insurance business is retroceded to, and assumed by, California Casualty Insurance Company (CCIC), California Casualty & Fire Insurance Company (CCFIC), and California Casualty General Insurance Company of Oregon (CCGIC) according to their respective pooling percentages of 8%, 10%, and 12%. The Exchange retains 70% of the pooled personal lines business. All workers' compensation and miscellaneous commercial lines direct and assumed business are in run-off and are retroceded 100% to California Casualty Compensation Insurance Company (CCCIC).

#### Assumed

The Company did not assume any reinsurance other than from the pooling agreement discussed above.

#### Ceded

Effective January 1, 2000, CCIC, CCFIC, CCGIC, and the Exchange (the Group) entered into a 15-year quota-share reinsurance agreement with Fireman's Fund Insurance Company (FFIC) on the Group's personal lines of business. Under the terms of this agreement, for the first five years of the treaty, the Group cedes 20% of personal lines written premiums and losses, and earns a ceding commission equal to 20% of the underwriting expenses. For the subsequent ten years of the treaty, the Group cedes 30% of the written premiums and losses and earns a ceding commission equal to 30% of underwriting expenses.

The Exchange had the following additional reinsurance agreements in effect at December 31, 2006:

Type of Contract	Line of Business	Reinsurer's Name	nsurer's Name Exchange's Retention			
Catastrophe Excess of Loss 1 <sup>st</sup> Layer Excess of Loss	Property	Authorized Underwriter's at Lloyd's, London – 25% General Reinsurance Company – 15% American Re-insurance – 10%	\$15 million plus 35% of \$10 million excess of \$15 million per occurrence	65% of \$10 million per occurrence excess of \$15 million, \$20 million annual aggregate		
		<u>Unauthorized</u> XL Re, Ltd. – 10% Mapfre Re – 5%				
2 <sup>nd</sup> Layer Excess of Loss	Property	Authorized Underwriter's at Lloyd's, London – 24% General Reinsurance Company – 12% American Re-insurance – 10% Transatlantic Re – 10%	\$25 million plus 30% of \$20 million excess of \$25 million per occurrence	70% of \$20 million per occurrence excess of \$25 million, \$40 million annual aggregate		
	<u>Unauthorized</u> XL Re, Ltd. – 9% Mapfre Re – 5%					
3 <sup>rd</sup> Layer Excess of Loss	Property	Authorized Underwriter's at Lloyd's, London – 29.5% American Re-insurance – 15% Transatlantic Re – 10% American Agriculture Insurance Company – 3%	\$45 million plus 20% of \$35 million excess of \$45 million per occurrence	80% of \$35 million per occurrence excess of \$45 million, \$70 million annual aggregate		
		<u>Unauthorized</u> Mapfre Re – 10% XL Re, Ltd. – 7.5% Hannover Re – 5%				

The Group discontinued writing workers' compensation business in 1997, except for domestic workers' compensation coverage under homeowner's policies. Under the pooling agreement, all workers' compensation and miscellaneous commercial business in force are retroceded to

CCCIC. Effective January 1, 2001, CCCIC entered into an adverse loss development cover with XL Re, Ltd., of Hamilton, Bermuda, covering workers' compensation claims with dates of injury prior to January 1, 1999.

## FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 2006

Underwriting and Investment Exhibit for the year ended December 31, 2006

Reconciliation of Surplus as Regards Policyholders from December 31, 2003 through December 31, 2006

# Statement of Financial Condition as of December 31, 2006

<u>Assets</u>		Ledger and Non-ledger Assets		Non- Admitted Assets		Net Admitted Assets	Notes
Bonds Cash and short-term investments Investment income due & accrued	\$	33,909,721 1,076,398 308,689	\$		\$	33,909,721 1,076,398 308,689	
Premiums and agents' balances in course of collection  Deferred premiums, agents' balances and installments booked but deferred and not		3,341,328		12,938		3,328,390	(1)
yet due Reinsurance recoverables Net deferred tax asset		11,642,817 130,687 1,303,576		229,656		11,642,817 130,687 1,073,920	(1)
Guaranty funds receivable Aggregate write-ins for other than invested assets		1,095 52,149		52,149	_	1,095	
Total assets	\$	51,766,460	\$	294,743	<u>\$</u>	51,471,717	
<u>Liabilities</u> , <u>Surplus</u> and <u>Other Funds</u>							
Losses Reinsurance payable on paid losses and loss adjustment expenses					\$	8,972,947 \$219,414	(2)
Loss adjustment expenses  Commissions payable, contingent commissions and other similar charges  Other expenses						2,430,553 262,476 73,514	(2)
Taxes, licenses and fees Unearned premiums						64,238 12,167,797	
Advance premiums Ceded reinsurance premiums payable Amounts withheld or retained by company for acc	Ount	t of others				31,740 947,431 348,941	(1)
Payable to parent, subsidiaries and affiliates Aggregate write-ins for liabilities	oun	or outers				758,874 32,236	(3)
Total liabilities						26,310,161	
Common capital stock Gross paid-in and contributed surplus Unassigned funds			\$	2,600,000 16,432,079 6,129,477			
Surplus as regards policyholders						25,161,556	
Total liabilities, surplus and other funds					\$	51,471,717	

# <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2006

# Statement of Income

<u>Underwriting Income</u>								
Premiums earned		\$ 24,461,642						
Deductions:  Losses incurred  Loss expenses incurred  Other underwriting expenses incurred  Total underwriting deductions	\$ 13,243,104 4,346,788 7,329,437	24,919,329						
Net underwriting loss		(457,687)						
<u>Investment Income</u>								
Net investment income earned Net realized capital losses	\$ 1,740,319 (69,273)							
Net investment gain		1,671,046						
Other Income								
Net loss from agents' balances or premium balances charged off Finance and service charges not included in premiums	\$ (79,354) 194,575							
Total other income		115,221						
Net income before federal income taxes Federal income taxes incurred		1,328,580 (338,748)						
Net income		<u>\$ 1,667,328</u>						
Capital and Surplus Account								
Surplus as regards policyholders, December 31, 2005		\$ 24,349,300						
Net income Change in deferred income tax Change in nonadmitted assets	\$ 1,667,328 (945,082) 90,010							
Change in surplus as regards policyholders for the year		812,256						
Surplus as regards policyholders, December 31, 2006		<u>\$ 25,161,556</u>						

# <u>Reconciliation of Surplus as Regards Policyholders</u> <u>from December 31, 2003 through December 31, 2006</u>

Surplus as regards policyholders, December 31, 2003, per Examination						19,948,843
	_	Gain in Surplus	_	Loss in Surplus		
Net income Change in net deferred income tax Change in nonadmitted assets Surplus contributions	\$	2,154,046 2,685,285 2,000,000	\$	1,626,618		
Totals	\$	6,839,331	\$	1,626,618		
Net increase in surplus as regards policyholders					_	5,212,713

\$ 25,161,556

Surplus as regards policyholders, December 31, 2006, per Examination

### **COMMENTS ON FINANCIAL STATEMENT ITEMS**

## (1) Premiums and Agents' Balances, Deferred Premiums, and Advance Premiums

The Company was not in compliance with Statements of Statutory Accounting Principles (SSAP) No. 53, paragraph 13, because advance premiums were incorrectly reported as an offset to the premiums and agents' balances in course of collection and deferred premiums, agents' balances and installments booked but deferred and not yet due accounts. SSAP No. 53, paragraph 13, requires that advance premiums be reported as a liability in the statutory financial statement. No examination adjustment was made since the amount involved is immaterial. It is recommended that the Company comply with SSAP No. 53, paragraph 13.

### (2) Losses and Loss Adjustment Expenses

Based on an analysis by a Casualty Actuary for the California Department of Insurance, the Exchange's loss and loss adjustment expense reserves as of December 31, 2006 were found to be reasonably stated and have been accepted for purposes of this examination.

The Company was not in compliance with California Insurance Code (CIC) Section 11558 because its carried liability reserves at December 31, 2006 for the most recent three accident years were below the statutory minimum reserves required by CIC Section 11558. The deficiency was immaterial and no examination adjustment was made. It is recommended that the Company comply with CIC Section 11558.

#### (3) Payable to Parent, Subsidiaries and Affiliates

The intercompany pooling agreement requires settlements to be made within 90 days after each month end. During the review of the intercompany accounts, it was noted that not all settlements were made within the 90 day period. Management stated that if a pool member does not have the investment funds available to settle completely, the receivable or payable is carried until the funds are available. The Group tries to avoid selling securities to settle intercompany balances.

It is recommended that the Group try to settle intercompany balances within the timeframe described in the intercompany pooling agreement.

#### SUMMARY OF COMMENTS AND RECOMMENDATIONS

#### **Current Report of Examination**

Corporate Records (Page 6): It is recommended that the Company's Board of Director's meeting minutes reflect the fact that the directors were informed of the receipt of the report of examination pursuant to California Insurance Code (CIC) Section 735.

Comments on Financial Statement Items - Premiums and Agents' Balances, Deferred Premiums, and Advance Premiums (Page 14): It is recommended that the Company comply with SSAP No. 53, paragraph 13.

Comments on Financial Statement Items – Losses and Loss Adjustment Expenses (Page 14): It is recommended that the Company comply with CIC Section 11558.

Comment on Financial Statement Items – Payable to Parent, Subsidiaries and Affiliates (Page 14): It is recommended that the Group try to settle intercompany balances within the timeframe described in the intercompany pooling agreement.

#### Prior Report of Examination

Reinsurance – Ceded (Page 8): It was recommended that the Company complete its negotiations with Fireman's Fund Insurance Company so that the quota-share reinsurance agreement between the companies complies with CIC Section 922.2(a)(2) and SSAP No. 62, paragraph 7. The Company is now in compliance with the above section and SSAP.

Accounts and Records - Information System Controls (Page 11): It was recommended that the Company evaluate the recommendations made and make appropriate changes to strengthen

controls over its information system. The recommendations from the previous examination have been implemented.

Receivable from Parent, Subsidiaries and Affiliates (Page 15): It was recommended that the Company report pooled accounts and intercompany balances in accordance with Annual Statement instructions and settle them on a regular basis. Pooled accounts and intercompany balances are reported in accordance with the Annual Statement Instructions; however, not all intercompany balances are settled on a regular basis.

# **ACKNOWLEDGMENT**

The courtesy and cooperation extended by the Company's officers and California Casualty Management Company's employees during the course of this examination is hereby acknowledged.

Respectfully submitted,

<u>/S/</u>

Ber Vang, CFE
Examiner-In-Charge
Senior Insurance Examiner
Department of Insurance
State of California